

# “9-1-1 Emergency” Oilfield Valve Repair Business

## Financial Summary (August 31 Fiscal Year End)

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**Revenue 2023F:** \$7,680,000

**EBITDA 2023F:** \$2,073,600

**Revenue 2024F:** \$8,200,000

**EBITDA 2024F:** \$2,214,000

## Company Overview

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This Company is a privately-owned oilfield services company that specializes in “9-1-1 emergency” inline valve repairs for oil and gas facilities. These services are critical for minimizing expensive downtime. For difficult work that cannot be completed in the field, the Company completes the repairs in its facility. The urgent nature of these services with the “Available On Demand” service proposition supports high profit margins.

This Company maintains a best-in-class reputation based on years of successfully helping customers with critical repairs to their facilities. Services include onsite and in-shop repairs, preventative maintenance, and new supply.

Highlights of this acquisition opportunity include:

- Steadfast reputation with customers, including some of the largest operators in the industry.
- Expertise to work on every kind of valve and location that any end-user would have (steam gen, wellhead, process piping, etc.)
- Operating margins exceed 25% EBITDA.
- Seasoned management team.
- Performs preventative maintenance programs for major clients, creating re-occurring revenue opportunities.
- Company situated in high-growth production area.
- Significant portion of fixed assets are new from 2022.
- Expansion of component supply division with exclusive new product.

The Company has a dedicated, technically skilled workforce. The shareholders will facilitate the ownership transition for a mutually agreeable timeframe while their capable management team ensures continuity of operations and business objectives.

The Company leases its facilities from a third party.

## Transaction Considerations

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The MAXIMA Group has been exclusively retained by the owner of the company to complete a sale of the business.

A full Confidential Information Memorandum (CIM) is available upon the execution of a Confidentiality Agreement.



## Company Quick Facts

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Industry:  
**Oilfield services**

Company Offerings:  
**Valve repair, maintenance programs, wellhead supply**

Headquarters Location:  
**Alberta**

Customer Geographic Location:  
**Alberta and Saskatchewan**

*All monetary amounts expressed in Canadian dollars.*

## Seller Contact

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*Prospective purchasers are required to undertake their own due diligence and review of the affairs described in this summary, and can do so with the assistance of MAXIMA and the Company after entering into such Confidentiality Agreements as required.*