

# Tier 1 OEM Manufacturer with 90% International Exports

## Financial Summary (Fiscal Year End August 31)

Revenue 2023F: \$9,500,000  
EBITDA 2023F: \$1,850,000

Revenue 2024F: \$11,100,000  
EBITDA 2024F: \$2,200,000

## Company Overview

This Company is a privately-owned Canadian CNC machining facility focused on manufacturing as a Tier 1 OEM supplier. The Company has ISO 9001:2015 certification to meet the stringent technical and quality requirements of multinational clients.

Highlights of this acquisition opportunity include:

- **5500 machine hours** per month capacity.
- Available redundant capacity to provide acquirer with opportunities for expanded production support.
- Deep pool of technical skill and expertise. Non-union labor force with 35 full-time employees, including journeyman machinists, millwrights, and engineers.
- ISO9001:2015 certification and APEGA permit.
- Growth cycle underway, supported by strategic planning and capacity increase.
- Recent expansions to capital assets have improved scope of state-of-the-art manufacturing capabilities and capacity.
- Majority of sales outside of Canada to such countries as the United States, the Sultanate of Oman, Iraq, Croatia, Hungary, Romania, Chile, Mexico, Australia, the Philippines, Singapore, Vietnam, and China.
- Reputation for integrity and quality that supports key relationships with primary customers.

This company has successfully operated for decades and is now seeking a qualified acquirer. The owners are prepared to work with an acquirer to promote management continuity and preserve ongoing strategy for a transition period to be negotiated for the benefit of all parties.

## Transaction Considerations

The MAXIMA Group has been exclusively retained by the owner of the company to complete a sale of the business.

A full Confidential Information Memorandum (CIM) is available upon the execution of a Confidentiality Agreement.



## Company Quick Facts

Industry:

**Manufacturing, oil and gas**

Company Offerings:

**Precision manufacturing and machining; oilfield equipment**

Headquarters Location:

**Alberta**

Customer Geographic Location:

**USA, Canada, and International**

*All monetary amounts expressed in Canadian dollars.*

## Seller Contact

*The MAXIMA Divestitures Group Inc.*

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**Project Lead**

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*Prospective purchasers are required to undertake their own due diligence and review of the affairs described in this summary, and can do so with the assistance of MAXIMA and the Company after entering into such Confidentiality Agreements as required.*